



## Curriculum Vitae

### Curriculum vitae Europass



#### Personal Information

Name / Surname	Moise Dumitrau-Florin
Address(es)	
Telephone	
E-mail(uri)	
Nationality(-fathers)	Romanian
Date of birth	
Sex	Masculine

#### Professional experience

<b>Period</b>	<b>February 2024 – Present</b>
Position or position held	Univerisy assistant
Main activities and responsibilities	Didactic, practical and scientific research activities
Name and address of the employer	Bucharest University of Economic Studies
Type of activity or sector of activity	Education
<b>Period</b>	<b>September 2023 – Present</b>
Position or position held	Finance Director
Main activities and responsibilities	Coordination of the activity of the financial department. Development of business strategies.
Name and address of the employer	Dekagro SRL. (Dekagro Group – Greece)
Type of activity or sector of activity	Distribution of plant nutrition products.
<b>Period</b>	<b>April 2012 – August 2023</b>
Position or position held	Finance Director Romania, Moldova and Ukraine
Main activities and responsibilities	Coordination of the activity of the financial department. Development of business strategies.

Name and address of the employer	Timac Agro Romania (2012-2023). Timac Agro East (Moldova) (2014-2023). Timac Agro Ukraine (2015-2023). (Roullier Group – France)
Type of activity or sector of activity	Production and distribution of plant and animal nutrition products.
<b>Period</b>	<b>July 2008 – April 2012</b>
Position or position held	Finance Director Romania and Bulgaria
Main activities and responsibilities	Coordination of the activity of the financial department. Investment projects. Budgetary. Taxation. Internal management systems (production).
Employer's name and address	Wavin Romania (2008-2012), Wavin Bulgaria (2010-2012) (Wavin Group – Netherlands)
Type of activity or sector of activity	Production and distribution of construction materials.
<b>Period</b>	<b>December 2004 – July 2008</b>
Position or position held	Financial Analyst – 2004-2007; Chief Accountant – 2007-2008
Main activities and responsibilities	Financial analysis for multiple business lines. Budgetary. Reporting. Coordination of the accounting department.
Employer's name and address	Rompetrol Quality Control SRL (part of the Rompetrol group) – Petromidia and Vega refineries.
Type of activity or sector of activity	Provision of laboratory analysis services for petroleum products, water, air and metal products
<b>Education and training</b>	
<b>Period</b>	<b>Ongoing</b>
Qualification/diploma obtained	
Main disciplines studied / professional competences acquired	Financial analysis
Name and type of educational institution/training provider	Bucharest University of Economic Studies Accounting Doctoral School
<b>Period</b>	<b>Ongoing</b>
Qualification/diploma obtained	
Main disciplines studied / professional competences acquired	Accounting reporting, managerial accounting, auditing, business strategies.
Name and type of educational institution/training provider	ACCA – Association of Chartered Certified Accountants
<b>Period</b>	<b>2005-2007</b>
Qualification/diploma obtained	Master's Degree – International Accounting
Main disciplines studied / professional competences acquired	Accounting, auditing, valuation, analysis.
Name and type of educational institution/training provider	Bucharest University of Economic Studies Faculty of Accounting and Management Informatics
<b>Period</b>	<b>2000-2004</b>
Qualification/diploma obtained	Bachelor's Degree – Company Management

Main disciplines studied / professional competences acquired	Management, economic and financial analysis, forecasting, strategic analysis
Name and type of educational institution/training provider	Bucharest University of Economic Studies Faculty of Management
<b>Representative results obtained</b>	
Participation in conferences	<p>17th International Conference on Business Excellence 2023. (March, 23rd-25th 2023). Bucharest. Romania. <b>Moise D.F.</b> <i>Impact of the Influence Factors for the Operating Profit of Companies from Romanian Agri-Business Sector.</i> pp. 537-548. 2023. eISSN 2558-9652. DOI: 10.2478/picbe-2023-0051 Link: <a href="https://sciendo.com/article/10.2478/picbe-2023-0051">https://sciendo.com/article/10.2478/picbe-2023-0051</a> <a href="https://www.webofscience.com/wos/woscc/full-record/WOS:001031464500012">https://www.webofscience.com/wos/woscc/full-record/WOS:001031464500012</a></p> <p>17th International Conference on Business Excellence 2023. (March, 23rd-25th 2023). Bucharest. Romania. <b>Moise D.F.</b> <i>The Influence of the Company Size, Financing Structure and Assets Efficiency on the Positive Net Result in the Agri-Business Sector.</i> pp. 524-536. 2023. eISSN 2558-9652. DOI: 10.2478/picbe-2023-0050 Link: <a href="https://sciendo.com/article/10.2478/picbe-2023-0050">https://sciendo.com/article/10.2478/picbe-2023-0050</a> <a href="https://www.webofscience.com/wos/woscc/full-record/WOS:001031464500011">https://www.webofscience.com/wos/woscc/full-record/WOS:001031464500011</a></p> <p>17th International Conference on European Integration – New Challenges – EINCO 2021, Univeristy of Oradea, Faculty of Economic Sciences, DUMITRASCU, L.-M., <b>Moise D.F.</b> (2021) Social Responsibility in Food Industry. , pp. 203-211 <a href="http://anale.steconomyceuoradea.ro/en/wp-content/uploads/2021/07/AUOES.July_2021.pdf">http://anale.steconomyceuoradea.ro/en/wp-content/uploads/2021/07/AUOES.July_2021.pdf</a></p>
Published articles	<p>Petcu M.A., Sobolevshi-David M.I., Curea S.C., <b>Moise D.F.</b> <i>Integrating Artificial Intelligence in the Sustainable Development of Agriculture: Applications and Challenges in the Resource-Based Theory Approach.</i> Electronics. 13. 4580. 2024. eISSN: 2079-9292. Link: <a href="https://doi.org/10.3390/electronics13234580">https://doi.org/10.3390/electronics13234580</a> <a href="https://www.mdpi.com/2079-9292/13/23/4580">https://www.mdpi.com/2079-9292/13/23/4580</a></p> <p><b>Moise D.F.</b> <i>The Double Way between Financial Indicators and Innovation Investment Behavior for the Romanian Agri-Business Actors: Entrepreneurship and Innovation.</i> "Ovidius" University Annals, Economic Sciences Series, Volume XXIV, Issue 1 /2024. pp. 253-260. 2024. eISSN 2393 – 3127 Link: <a href="https://stec.univ-ovidius.ro/html/anale/RO/2024i1/Section%203/15.pdf">https://stec.univ-ovidius.ro/html/anale/RO/2024i1/Section%203/15.pdf</a></p> <p><b>Moise D.F.</b> <i>The Impact of the Financial Profile on the Resilience Capacity of the Agri-Business Companies in Romania.</i> "Ovidius" University Annals, Economic Sciences Series, Volume XXIV, Issue 1 /2024. pp. 261-268. 2024. eISSN 2393 – 3127 Link: <a href="https://stec.univ-ovidius.ro/html/anale/RO/2024i1/Section%203/16.pdf">https://stec.univ-ovidius.ro/html/anale/RO/2024i1/Section%203/16.pdf</a></p> <p><b>Moise D.F.</b> <i>The impact of the risk perception on rentability in the Romanian agricultural sector.</i> Jurnal of Financial Studies. Vol. IX. Special issue. pp. 155-164. pg. 248. 2024. eISSN: 2559-1347. DOI: 10.55654/JFS.2024.9.SP.11 Link: <a href="https://revista.isfin.ro/2024/06/09/the-impact-of-the-risk-perception-on-rentability-in-the-romanian-agricultural-sector/">https://revista.isfin.ro/2024/06/09/the-impact-of-the-risk-perception-on-rentability-in-the-romanian-agricultural-sector/</a></p>

Petcu M.A, Ionescu-Feleagă L., Ionescu B.Ș., **Moise D.F.** *A Decade for the Mathematics: Bibliometric Analysis of Mathematical Modeling in Economics, Ecology and Environment*. Mathematics. 11 (2), 365. 2023. eISSN: 22277390.  
<https://doi.org/10.3390/math11020365>  
 Link: <https://www.mdpi.com/2227-7390/11/2/365>  
<https://www.webofscience.com/wos/woscc/full-record/WOS:000915990800001>

**Moise D.F.** *The perception of the institutional environment in the Romanian agricultural sector: Connection between behavior and financial indicators*. Jurnal of Financial Studies. Vol. IX. No. 17. pp. 195-206. pg. 223. 2024. eISSN: 2559-1347. DOI: 10.55654/JFS.2024.9.17.12  
 Link: <https://revista.isfin.ro/2024/11/07/the-perception-of-the-institutional-environment-in-the-romanian-agricultural-sector-connection-between-behaviour-and-financial-indicators/>

**Moise D.F.** *Determinants of short-term debts within the Romanian agriculture sector*. Annales Universitatis Apulensis Series Oeconomica. 25(2). pp. 74-84. 2023. eISSN: 2344-4975. DOI: 10.29302/oeconomica.2023.25.1.7  
 Link: <http://www.oeconomica.uab.ro/upload/lucrari/2520232/07.pdf>

Member of professional organizations      AAFBR - Association of Financial and Banking Analysts of Romania

Social and cultural activities      Volunteering and project management for: tree planting and environmental protection programs (Tigveni and Videle – 2015, Giurgiu – 2019); class rehabilitation program within the Pogoanele Theoretical High School, Cluj county. Buzău (2012-2014); participation in sports competitions (2017, 2018, 2023, 2024) to support social projects.

Other results      Implementation of integrated ERP systems (SAP, SoftOne) for production (Wavin Romania) and distribution (Timac Agro East, Dekagro).  
 Project manager for business development in other countries (Republic of Moldova, Ukraine, Bulgaria, Italy).  
 Implementation of a credit risk analysis system (scoring), followed by a takeover and transposition at group level (Roullier, Dekagro).  
 Setting up internal control and risk management systems.

**Personal skills and competences**

Native language(s)      Romanian

Known foreign language( s)

Self assessment  
 European level (\*)

**English Language**

**French**

Understanding				Speech				Writing	
Obedience		Read		Join the conversation		Oral Discourse		Written expression	
C1	Experienced user	C1	Experienced user	C1	Experienced user	C1	Experienced user	C1	Experienced user
A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user

(\*) [Level of the Common European Framework of Reference for Languages](#)

**Social skills and abilities**

Work in diverse environments, teams and with different objectives: implementation of information systems, production, risk management from global environments and transposed to local specifics (culture, leadership, tax legislation, reporting requirements).

**Organisational competences  
and skills**

Coordinating complex teams from distinct social and business environments by adapting leadership style.

Training: Six Sigma (2015), Persuasive communication (2016), Emotional intelligence for managers (2016), Time and priorities management (2017), Retention strategies (2019), Process communication model (2021).

**Computer skills and abilities**

Microsoft Office, SAP, SoftOne, Oracle, Hyperion.

**Driver's license**

B, C, E (2003)

Date

09.05.2025